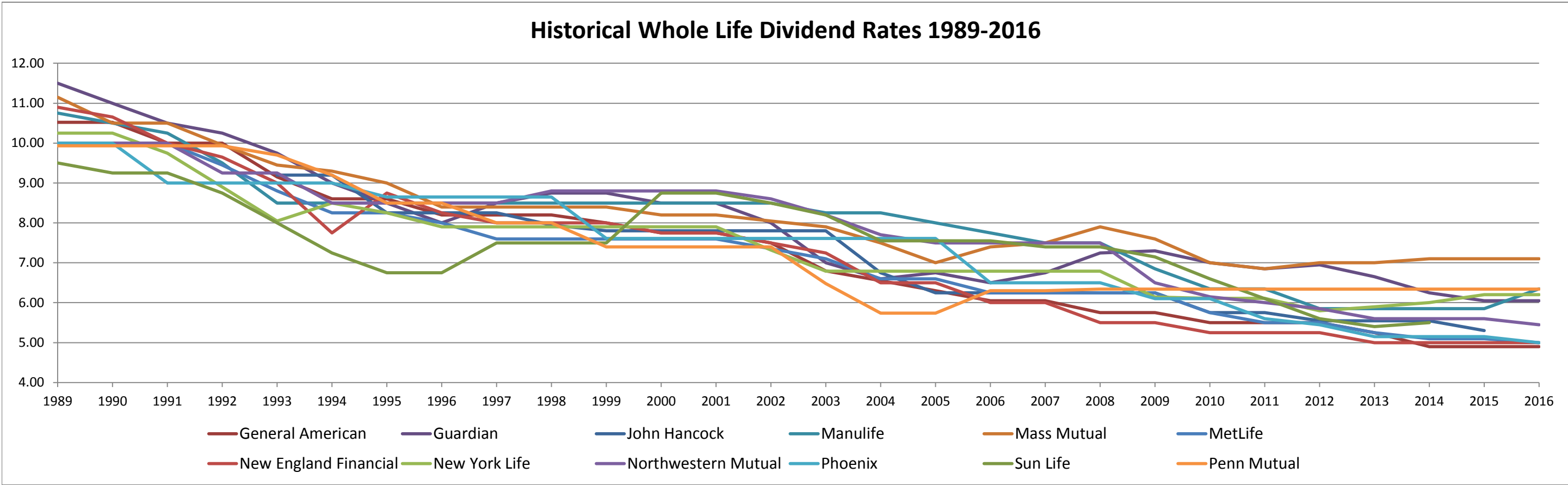


Historical Whole Life Dividends (1988-2016)



Company	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
General American	10.52	10.52	10.00	10.00	9.15	8.60	8.60	8.20	8.20	8.20	8.00	7.75	7.75	7.50	6.80	6.55	6.30	6.05	6.05	5.75	5.75	5.50	5.50	5.50	5.25	4.90	4.90	4.90	
Guardian	11.50	11.00	10.50	10.25	9.75	9.00	8.50	8.00	8.50	8.75	8.75	8.50	8.50	8.00	7.00	6.60	6.75	6.50	6.75	7.25	7.30	7.00	6.85	6.95	6.65	6.25	6.05	6.05	
John Hancock	N/A	N/A	N/A	9.50	9.20	9.20	8.25	8.25	8.25	7.95	7.80	7.80	7.80	7.80	7.80	6.75	6.25	6.25	6.25	6.25	6.25	6.25	5.75	5.75	5.55	5.55	5.55	5.30	5.15
Manulife	10.75	10.50	10.25	9.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.25	8.25	8.00	7.75	7.50	7.50	6.85	6.35	6.35	5.85	5.85	5.85	5.85	6.35	
Mass Mutual	11.15	10.50	10.50	9.95	9.45	9.30	9.00	8.40	8.40	8.40	8.40	8.20	8.20	8.05	7.90	7.50	7.00	7.40	7.50	7.90	7.60	7.00	6.85	7.00	7.00	7.10	7.10	7.10	
MetLife	10.00	10.00	10.00	9.45	8.80	8.25	8.25	8.00	7.60	7.60	7.60	7.60	7.60	7.35	7.10	6.60	6.60	6.25	6.25	6.25	6.25	5.75	5.50	5.50	5.25	5.10	5.10	5.00	
New England Financial	10.90	10.65	10.00	9.65	9.00	7.75	8.75	8.25	8.00	8.00	8.00	7.75	7.75	7.50	7.25	6.50	6.50	6.00	6.00	5.50	5.50	5.25	5.25	5.25	5.00	5.00	5.00	5.00	
New York Life	10.25	10.25	9.75	8.90	8.05	8.50	8.25	7.90	7.90	7.90	7.90	7.90	7.90	7.32	6.79	6.79	6.79	6.79	6.79	6.79	6.79	6.14	6.11	6.11	5.80	5.90	6.00	6.20	6.20
Northwestern Mutual	10.00	10.00	10.00	9.25	9.25	8.50	8.50	8.50	8.50	8.80	8.80	8.80	8.80	8.60	8.20	7.70	7.50	7.50	7.50	7.50	6.50	6.15	6.00	5.85	5.60	5.60	5.60	5.60	5.45
Penn Mutual	9.93	9.93	9.93	9.93	9.70	9.20	8.50	8.50	8.00	7.40	7.40	7.40	7.40	7.40	6.48	5.74	5.74	6.30	6.30	6.34	6.34	6.34	6.34	6.34	6.34	6.34	6.34	6.34	6.34
Phoenix	10.00	10.00	9.00	9.00	9.00	9.00	8.65	8.65	8.65	8.65	7.61	7.61	7.61	7.61	7.61	7.61	7.61	6.50	6.50	6.50	6.10	6.10	5.60	5.45	5.15	5.15	5.15	5.00	
Sun Life	9.50	9.25	9.25	8.75	8.00	7.25	6.75	6.75	7.50	7.50	7.50	8.75	8.75	8.50	8.20	7.55	7.55	7.55	7.40	7.40	7.15	6.60	6.10	5.60	5.40	5.50	5.65	NYA*	

*Not Yet Announced



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