

Insurance Journal's 2019 Top 100 Privately Held Property/Casualty Agencies

Ranked by Total 2018 P/C Revenue

INSURANCE JOURNAL

2019 Rank	Agency Name	2018 Total P/C Revenue	2018 Other than P/C Revenue	2018 Total P/C Premium Written	2018 Other than P/C Premium	Full-Time Employees
1	HUB International Ltd.	\$1,435,434,756	\$715,726,372	\$10,500,000,000	\$10,000,000,000	11,465
2	Lockton Companies	\$1,155,316,000	\$550,672,000	\$9,982,363,982	\$19,600,000,000	7,500
3	USI Insurance Services	\$1,087,549,902	\$9,486,802	\$8,592,309,888	\$12,634,678,512	7,490
4	Alliant Insurance Services Inc.	\$1,024,784,327	\$380,393,603	\$6,482,618,778	\$8,660,324,193	3,606
5	AssuredPartners Inc.	\$981,752,255	\$308,185,745	\$9,118,216,487	\$3,419,159,234	5,726
6	Acrisure LLC	\$942,352,957	\$450,387,399	\$9,314,902,842	\$5,329,904,654	6,267
7	BroadStreet Partners Inc.	\$559,589,000	\$92,711,000	\$3,600,000,000	\$1,329,000,000	3,170
8	Confie	\$515,000,000	\$0	\$1,655,000,000	\$0	4,229
9	EPIC	\$461,377,714	\$139,703,402	\$3,316,524,234	\$1,764,270,284	1,900
10	NFP	\$338,500,000	\$1,286,000,000	\$2,029,675,000	\$17,100,000,000	5,164
11	Risk Strategies	\$290,649,571	\$75,867,850	\$2,797,527,500	\$1,265,480,000	1,355
12	Leavitt Group	\$209,445,078	\$82,017,615	\$1,346,403,000	\$1,220,325,000	1,774
13	Insurance Office of America Inc.	\$187,415,483	\$25,572,442	\$1,766,729,937	\$377,416,458	1,143
14	IMA Financial Group Inc.	\$147,043,601	\$36,796,012	\$1,509,805,616	\$735,333,291	678
15	Higginbotham	\$139,406,000	\$73,277,000	\$962,800,000	\$1,537,200,000	1,051
16	Cross Insurance	\$134,000,000	\$33,000,000	\$803,349,697	\$953,486,000	906
17	PayneWest Insurance Inc.	\$115,909,533	\$24,255,393	\$752,408,307	\$385,948,049	750
18	Woodruff Sawyer	\$114,100,000	\$32,300,000	\$1,023,900,000	\$717,000,000	479
19	Heffernan Insurance Brokers	\$101,773,230	\$50,454,695	\$775,181,762	\$346,178,980	401
20	Hylant	\$101,412,314	\$49,568,661	\$778,600,884	\$2,100,000,000	686
21	Hilb Group	\$100,630,793	\$40,600,913	\$732,006,257	\$1,114,327,273	717
22	AIS Insurance*	\$90,878,000	\$13,540	\$633,600,000	\$0	325



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