

Top 50 Commercial Lines Agencies

Ranked by Total 2021 Commercial Lines P/C Revenue

2022 Rank	Company Name	2021 Commercial Lines Revenue	2021 Total Commercial Lines Premium	2021 Total P/C Revenue	Total Employees	Main Office
1	Acrisure	\$1,756,372,897	\$16,221,866,751	\$2,347,119,636	12,793	Grand Rapids, Michigan
2	Lockton	\$1,629,139,000	\$20,521,888,069	\$1,755,563,000	9,328	Kansas City, Missouri
3	Alliant Insurance Services Inc.	\$1,585,547,796	\$10,065,628,814	\$1,943,452,876	9,529	Irvine, California
4	HUB International Ltd.	\$1,522,975,317	\$12,000,000,000	\$2,017,825,215	15,081	Chicago, Illinois
5	AssuredPartners Inc.	\$1,303,699,241	\$8,000,000,000	\$1,507,408,268	8,279	Lake Mary, Florida
6	USI Insurance Services	\$1,192,945,494	\$9,260,000,000	\$1,304,201,153	8,661	Valhalla, New York
7	BroadStreet Partners Inc.	\$712,880,000	\$5,629,000,000	\$921,760,000	5,360	Columbus, Ohio
8	EPIC Insurance Brokers & Consultant	\$603,450,800	\$4,220,000,000	\$678,511,800	2,830	San Francisco, California
9	NFP	\$559,385,531	\$4,080,390,000	\$632,589,166	6,849	New York, New York
10	Alera Group	\$435,000,000		\$480,000,000	3,500	Deerfield, Illinois
11	RSC Insurance Brokerage Inc. (DBA Risk Strategies Co.)	\$380,173,642	\$2,933,561,615	\$442,820,067	3,271	Boston, Massachusetts
12	IMA Financial Group	\$342,992,241	\$6,122,497,000	\$450,130,337	1,707	Denver, Colorado
13	PCF Insurance Services	\$340,000,000	\$2,600,000,000	\$470,000,000	2,492	Lehi, Utah
14	Baldwin Risk Partners	\$265,514,985	\$2,900,000,000	\$487,768,057	3,300	Tampa, Florida
15	Woodruff Sawyer	\$233,000,000	\$2,694,300,000	\$235,600,000	566	San Francisco, California
16	Higginbotham	\$212,684,000	\$1,900,000,000	\$239,303,000	2,000	Fort Worth, Texas
17	Insurance Office of America Inc.	\$208,078,674	\$2,067,052,014	\$223,186,545	1,364	Longwood, Florida
18	Hilb Group	\$208,043,498		\$284,433,293	1,958	Richmond, Virginia
19	Leavitt Group	\$197,974,548	\$1,315,969,278	\$261,716,764	2,224	Cedar City, Utah
20	Cross Insurance	\$131,166,000	\$1,958,923,400	\$207,942,000	1,093	Bangor, Maine
21	Cobbs Allen/CAC Specialty	\$129,161,761	\$1,186,250,000	\$145,021,560	326	Denver, Colorado
22	High Street Insurance Partners	\$119,000,000		\$224,000,000	1,800	Traverse City, Michigan
23	Heffernan Insurance Brokers	\$109,043,216	\$735,261,295	\$150,716,937	581	Walnut Creek, California
24	Hylant	\$102,865,658	\$877,603,303	\$111,703,038	851	Toledo, Ohio
25	INSURICA Inc.	\$100,062,144	\$784,901,467	\$120,574,551	663	Oklahoma City, Oklahoma
26	BXS Insurance**	\$100,000,000	\$828,000,000	\$110,000,000	782	Gulfport, Mississippi
27	World Insurance Associates LLC	\$98,673,447	\$1,114,288,512	\$154,346,670	1,479	Iselin, New Jersey
28	TrueNorth	\$73,078,370	\$570,000,000	\$108,200,000	488	Cedar Rapids, Iowa
29	The Liberty Company Insurance Brokers	\$71,400,000	\$571,200,000	\$92,400,000	647	Gainesville, Florida
30	Sunstar Insurance Group	\$58,500,000	\$585,000,000	\$90,000,000	550	Memphis, Tennessee
31	Graham Company	\$56,506,382	\$413,701,571	\$68,258,577	210	Philadelphia, Pennsylvania
32	Houchens Insurance Group Inc.	\$54,349,853	\$394,360,608	\$58,723,870	345	Bowling Green, Kentucky
33	Patriot Growth Insurance Services LLC	\$53,350,000	\$372,800,000	\$104,450,000	1,175	Fort Washington, Pennsylvania
34	Marshall & Sterling Enterprises Inc.	\$52,710,603	\$390,797,463	\$77,110,179	531	Poughkeepsie, New York
35	Sterling Seacrest Pritchard	\$47,987,427	\$421,391,467	\$53,822,577	299	Atlanta, Georgia
36	Towne Insurance**	\$47,930,124	\$325,048,695	\$65,832,414	422	Norfolk, Virginia
37	Horton Group	\$46,130,000	\$356,935,000	\$53,318,000	400	Orland Park, Illinois
38	Starkweather & Shepley Insurance Brokerage Inc.	\$44,851,384	\$326,135,435	\$67,640,828	266	East Providence, Rhode Island
39	Lawley LLC	\$43,532,579	\$357,630,835	\$57,230,801	424	Buffalo, New York
40	Eastern Insurance Group LLC**	\$43,526,136	\$320,524,689	\$76,071,244	404	Natick, Massachusetts
41	Shepherd Insurance	\$43,270,860	\$332,015,517	\$58,008,213	431	Carmel, Indiana
42	ALKEME	\$42,766,000	\$285,000,000	\$61,034,000	300	Ladera Ranch, California
43	Bowen, Miclette & Britt Insurance Agency LLC	\$41,168,190	\$288,485,652	\$46,224,997	210	Houston, Texas
44	Robertson Ryan & Associates	\$38,261,373	\$307,000,000	\$57,931,594	419	Milwaukee, Wisconsin
45	Professional Insurance Associates	\$35,000,000	\$275,000,000	\$60,000,000	75	San Carlos, California
46	Moreton & Company	\$34,999,520	\$230,000,000	\$39,523,484	240	Salt Lake City, Utah
47	Huntington Insurance**	\$34,563,000	\$165,000,000	\$40,563,000	353	Columbus, Ohio
48	The Mahoney Group	\$33,442,342	\$271,578,655	\$49,130,885	190	Mesa, Arizona
49	The Buckner Company Inc.	\$33,026,066	\$234,273,777	\$34,427,893	202	Salt Lake City, Utah
50	Inszone Insurance Services LLC	\$32,001,854	\$213,345,694	\$45,787,268	218	Rancho Cordova, California

Editor's Note: ** = Bank Owned Agency